



Network
INSURANCE GROUP



Steadfast
THE STRENGTH YOU NEED



Partnering with you to protect what matters

www.networksteadfast.com.au

Decades of Experience

Specialist Knowledge to Serve Your Needs

100% Australian Owned

Network Steadfast has a long established track record of financial strength, integrity and delivery for our valued and long standing customers. In trusting Network Steadfast, our customers benefit from market leading expertise and specialism across a range of diverse industries, products and services.

We are 100% Australian owned with our majority shareholder being Australia's largest general insurance broker network, ASX 200 listed Steadfast Group Limited (SDF).

Personalised Tailored Service

We currently have over 80 highly trained insurance professionals located across New South Wales, Victoria, Queensland and Tasmania with expertise spanning all areas of insurance.

Whether you have general or complex specialty insurance needs, our group has the proven expertise to provide you with the right information and advice you need to make the most informed choice in protecting your most valued assets. We partner you with brokers who are experienced in managing portfolios just like yours.



Backed by the Strength of Steadfast Group

Negotiating Power

Backed by the strength of Steadfast Group, we have unbeatable negotiating power that comes with writing \$6.1 billion in premiums across Australia and New Zealand every year.

We have access to over 125 local and international insurance providers and operate a number of specialist arrangements with the London market.

Local Presence - Global Reach

Whether you're a small business, large corporation, or just want to understand your personal insurance needs, we can help you. We service clients all over Australia, as well as Singapore, Malaysia, Nepal, the United Kingdom, and New Zealand.

We are 100% Australian owned, with our majority shareholder being Steadfast Group Limited, the country's largest general insurance broker network.



Our Team

Our team is led by our Executive members and business owners Andrew Broughton and Adam Farr.



Andrew Broughton - Chief Executive Officer

Andrew is the CEO of Network Steadfast.

He has over 20 years experience in the insurance sector working in both the Australian and UK markets. Andrew has a successful track record in leading large teams managing both commercial and personal lines portfolios in excess of \$2 billion.

Prior to insurance he practiced as a commercial and corporate lawyer.



Adam Farr - Chief General Manager

Adam is the Chief General Manager of Network Steadfast where he leads the broker function of our business. Adam has held various leadership roles in the Australian insurance market which focused on underwriting, client delivery and large scale portfolio management.

Adam and Andrew are supported by an Executive team who are experienced across all facets of broking, risk and insurance markets.

The Executive manage dedicated specialist teams in Australia and overseas. Our teams draw upon their experience and skills to deliver the best solutions for our clients.

How We Can Help

With over 130 staff across Australia, we're here to help you

With over 80 staff across Australia, we're here to help you. We pride ourselves on offering our clients the highest level of professionalism and integrity, and will always tailor our services to your needs.

Whether you are a large corporation, small business, or individual, Network Steadfast provide you with access to best in class insurance solutions for:

- Business insurance
- Liability
- Professional Indemnity
- Workers' Compensation
- Personal Insurance
- Cyber Risk
- Commercial property
- Retail - Home & Motor
- Commercial and fleet motor
- Corporate travel
- Risk Management
- Claims Management
- Technical and legal support
- Scheme and affinity programmes



Need to Claim?

Contact our national claims team

When you invest in a policy through Network Steadfast you have access to our national claims team. We understand insurance and we know claims. Our dedicated claims team is independent of the insurer - we work directly with your insurer to deliver the best outcome for you.

- We are available 24/7
- You have a dedicated person managing your claim end to end
- We are your advocate
- Extensive experience negotiating with insurers to deliver the best outcomes for our clients
- Free service at no additional cost to you

Our aim is to defend our clients entitlements under their policy and deliver the best possible outcomes.



Workers' Compensation

We make it simple

Network Steadfast has a dedicated team of national workers' compensation specialists available to advise your organisation in an increasingly complex workplace environment.

We offer a variety of services including:

- Premium management
- Insurance placement
- Tailored claims advice
- Injury management consultancy services
- Our dedicated helpline - telephone support and advice on various aspects of workers' compensation



Specialties and Affinities

We have available a number of specialty schemes and facilities in place for particular industries and associations

- **Alpine**
Specialist cover for alpine lodges and operators
- **Builders' / Owners' Warranty**
For non registered owner builders undertaking building works
- **Construction**
Build and grow your business with confidence
- **Cycle Cover**
Cover for cyclists and the cycling industry
- **Duck for Cover**
Performers & Actors Insurance
- **Golfing Industry**
Cover for golf clubs, courses and their members
- **Hotels and Accommodation**
Over 25 years expertise with some of Australia's largest hotel chains.
- **Leisure & Entertainment**
Cover options for event organisers, performers and more



Our team has the specialist knowledge to find the right insurance cover for you.

- **Marine Insurance**
Superior solutions for your individual, business or marine association needs
- **Motor Dealers**
Innovative motor dealer insurance solutions
- **Party Hire**
Specialised party hire insurance programs
- **Pubs, Bars & Taverns**
Specialised knowledge in placing licensed venues
- **Sailing**
Specialist suite of insurances for sailing clubs and their members
- **Security**
Offering certainty and premium coverage for your security and industry needs.
- **United Convenience Buyers**
Insurance Solutions for independent Convenience stores.
- **Wineries**
Protecting your assets from the vine to the bottle



Our Heritage

Network Steadfast has grown into the business it is today by listening to our clients and delivering the best solutions over the long term.

As we have grown, we have partnered with businesses who share our passion for insurance and client satisfaction.

We are proud to recognise the following businesses as members of Network Steadfast:

- Steadfast IRS
- GWS Network
- Origin Insurance Brokerage
- Dib Insurance Brokers
- Quattro Risk Services
- Cycle Cover
- Enterprise Underwriting Solutions
- Indemnity Corporation Pty Ltd
- IC Frith Insurance Brokers
- Wagland Salter & Associates
- Hignett Knight
- DMA Insurance Brokerage





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Proud members of Network Steadfast:

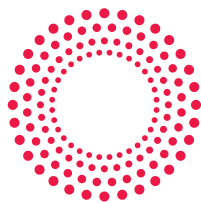
Steadfast IRS

Insurance Risk Specialists



QUATTRO
RISK SERVICES

EUS
Enterprise Underwriting Solutions



origin

INSURANCE WITH A CONSCIENCE





Network

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Contact Us

Melbourne Office

Network Insurance Group

Phone

03 8420 8700

E-Mail

admin@networksteadfast.com.au

Street Address

Level 35, 140 William Street
Melbourne, VIC 3000

Tuggerah Office

Network | Steadfast IRS

Phone

02 4350 1200

E-Mail

admin@networksteadfast.com.au

Street Address

Suite 14, 14 Pioneer Avenue
Tuggerah, NSW 2259

Network Insurance Group

G.W.S. Pty. Ltd. trading
as Network Insurance Group

ABN: 20 000 669 778

AFS Licence: 231210

Sydney Office

Network | Steadfast IRS

Phone

02 9957 2544

E-Mail

admin@networksteadfast.com.au

Street Address

Level 12, 122 Arthur Street
North Sydney, NSW 2059

Brisbane Offices

Network | Steadfast IRS

Phone

1300 655 037

E-Mail

admin@networksteadfast.com.au

Network | Steadfast IRS

Proud member of Network Steadfast
Steadfast IRS Pty Limited

ABN 95 159 898 398

AFS Licence: 435538

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